

# Atlantic Marine Underwriters Inc.

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## Marine professional negligence insurance Confidential proposal form

- This form may be completed by your authorized insurance broker
- If you have insufficient space to answer any questions, please attach a separate sheet.
- When returning this form to the address shown above, it would also assist our understanding of your business if you could include a copy of your company brochure, report and accounts or any other literature relevant to the services you provide

<b>Your company name and address:</b>			
<b>Telephone</b>	<b>Fax</b>	<b>E-mail</b>	
<b>Date company established:</b>			
<b>Names and addresses of any subsidiary, affiliated or associated companies which you wish to include in the insurance:</b>			
<b>Please describe the services you provide to your customers that you wish to be insured:</b>			
<b>Please list your directors or partners, noting their professional qualifications or number of years experience:</b>			
<b>Number of directors, senior managers, brokers or surveyors:</b>			
<b>Number of clerical staff:</b>			
<b>Number of manual workers:</b>			
<b>Total number of employees:</b>			
<b>Please detail names of any trade associations to which you are affiliated or are members:</b>			
<b>Have you obtained quality assurance accreditation from any internationally recognized organization?</b>		<b>If yes, please specify:</b>	

<b>Your annual gross income (fees and commissions only) for the last financial year:</b>	<b>What is your estimated annual income for <u>this financial year</u>:</b>	<b>Please forecast your annual income for the <u>next financial year</u>:</b>
(please state currency)		

<b><u>Your services:</u></b>			
Please estimate the percentage of this year's annual income that relates to:			
<b>Chartering broking</b>	%	<b>Which are your main markets?</b>	.....
<b>S &amp; P broking</b>	%		
<b>Ship management</b>	%	<b>Please complete our supplementary form</b>	
<b>Ship agency for liner principals</b>	%	<b>Who are your main principals?</b>	..... .....
<b>Ship agency for tramp principals</b>	%	<b>Who are your regular principals?</b>	
<b>Freight forwarding</b>	%	<b>Please complete our supplementary form if this service represents more than 15 % of your annual income.</b>	
<b>Bunker broking</b>	%		
<b>Marine surveying</b>	%	<b>Percentage relating to yacht surveys:</b>	%
		<b>Do you issue any guarantee surveys:</b>	<b>Yes / No</b>
<b>Naval architect</b>	%	<b>Please attach a description of the type of work you have undertaken and your areas of expertise.</b>	
<b>Marine consultancy</b>	%	<b>Largest fee from a single customer:</b>	.....
<b>Stevedoring (where you do <u>not</u> act as agent for your principal)</b>	%	<b>Estimated annual:</b>	
		• Turnover	.....
		• Percent sub-contracted	%
		• Tonnages handled:	
		TEU's	.....
		Breakbulk	.....
		Bulk	.....
		Other	.....
<b>Marine engineering</b>	%	<b>Largest fee from a single customer:</b>	.....
<b>Ship registry</b>	%		
<b>Acting for insurers e.g. Lloyd's Agent / P &amp; I Club correspondent</b>	%	<b>Please describe:</b>	
<b>Other marine related services</b>	%	<b>Please describe:</b>	

