

Atlantic Marine Underwriters Inc.

Atlantic Marine Underwriters (Maritimes) Inc.

Head Office: Atlantic House, 223 Kent Street West, Lindsay, Ontario K9V 2Z1
 Field Office: 2453 James Street, Suite 3, Halifax, Nova Scotia B3K 3W6
 www.atlanticmarine.net

Bulletin

To: All Agents and Brokers

From: Peter J. Taylor

Subject: Marine Professional Negligence Insurance

Date: June 15th, 2007

As part of our on-going efforts to service the needs of our many brokers across Canada we are pleased to offer the captioned insurance. This is a tailor made policy to cover the unique liabilities encountered by companies and individuals who provide services to operators and principals in the shipping, transport and offshore industries such as:

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|-------------------------------------|--|-------------------------|
| →Ship Managers | →Marine Surveyors | →Yacht Brokers |
| →New Building Supervisors | →Naval Architects, Designers & Engineers | →Ship Registers |
| →Shipbrokers (Chartering and S & P) | →Lloyd's Agents and Marine Adjusters | →Bunker Brokers |
| →Ship Agents (Liner & Tramp) | →P & I Club Correspondents | →Marine Consultants |
| →Marine Trade Associations | →Marine Reporting and Statistical Services | →Certifying Authorities |
| →Classification Societies | →Ancillary Stevedoring, Freight Forwarding or Warehouse Services | |

Feature	Explanation	Recommendation
Main Policy		
Section 3 – Professional Indemnity Cover	At its most simple, this covers claims arising from error or omission in the exercise of your professional duty of care. Under most jurisdictions this liability extends not only to your client's losses, but also those of other parties who you could have known would be relying on your knowledge or skill. Cover under this section extends to liability arising out of fraud of employees, defamation, loss of documents and unintentional breach of warranty of authority.	For all those professionals listed on the top of the page.
Section 4 – Third Party Legal Liability	In the course of providing his services, a professional could cause an accident, which may in turn expose him to a claim from someone with whom he has no contractual relationship. Cover for such claims is provided under this section, in addition to third party indemnities which may need to be given to others in the normal course of business.	For all those professionals listed at the top of the page except if domiciled in the USA, as they are likely to already have a CGL policy in place.
Section 8D – Renewal & Renewal rebate	An insured who renews their cover and has operated claims free receives a 10% premium free receives a 10% premium rebate to reward loyalty and claims performance.	For all those professionals listed at the top of the page.

Feature	Explanation	Recommendation
Endorsements		
1 – Liability for misdirected claims against you as an agent	The international nature of the shipping industry exposes an agent to claims that in the normal course of events would be the responsibility of his principal. Such exposure usually only becomes evident when the principal disappears or becomes bankrupt.	For ship agents, shipbrokers and ship managers.
2 – Cargo & related liabilities	A company that also provides its customers with cargo handling or transport services (but who does not own or charter the ship/aircraft moving the cargo) may additionally face cargo related liabilities.	For ancillary freight forwarding, warehousing, haulage and stevedore services.
3 – Liability for fines and duty	You may face claims from an authority arising from an unintentional breach of regulation or statutory provisions.	For ship agents and freight forwarders
9 – Other legal expenses insurance	Covering the legal costs you incur when attempting to recover debts owed to you or when making a claim for a breach of contract.	For ship agents, shipbrokers and ship managers

We trust you will find the above to be of interest and we look forward to receiving your submissions in due course.